



The Effective Executive, 1967

Peter F. Drucker

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A systematic study of what effective executives do that the rest of us do not do, and what they do not do that the rest of us tend to do. This book presents the findings. The most important thing to report is that effectiveness can be learned - must be learned. It does not come by itself. It is a practice that must be acquired. The aim of this book has been to present in simple form the elements of this practice.

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